



# Contra Costa County MONTHLY MARKET UPDATE

## May 1-31, 2012

A Member Of Real Living

### 12 CITIES

Single Family Homes (not including condos)

City	May Total Active	May In Contract	May Percent In Contract	Percent Change*
Alamo	94	35	37%	26%
Blackhawk	39	13	33%	50%
Concord	254	165	65%	8%
Danville	163	80	49%	18%
Diablo	10	2	20%	10%
Lafayette	94	41	44%	16%
Martinez	98	58	59%	2%
Moraga	49	29	59%	21%
Orinda	98	37	38%	27%
Pleasant Hill	57	30	52%	-22%
San Ramon	170	98	58%	4%
Walnut Creek	126	70	56%	13%
<b>Total</b>	<b>1252</b>	<b>658</b>	<b>53%</b>	<b>10%</b>

### SELECT CITIES OVER \$1,000,000

Single Family Homes (not including condos)

City	May Total Active	May In Contract	May Percent In Contract	Percent Change*
Alamo	73	24	33%	62%
Blackhawk	33	8	24%	70%
Concord	1	1	100%	0%
Danville	66	21	32%	0%
Diablo	10	2	20%	10%
Lafayette	53	18	34%	13%
Martinez	0	0	0%	0%
Moraga	18	11	61%	30%
Orinda	60	16	27%	-10%
Pleasant Hill	0	0	0%	0%
San Ramon	25	12	48%	7%
Walnut Creek	16	4	25%	-6%
<b>Total</b>	<b>355</b>	<b>117</b>	<b>33%</b>	<b>16%</b>

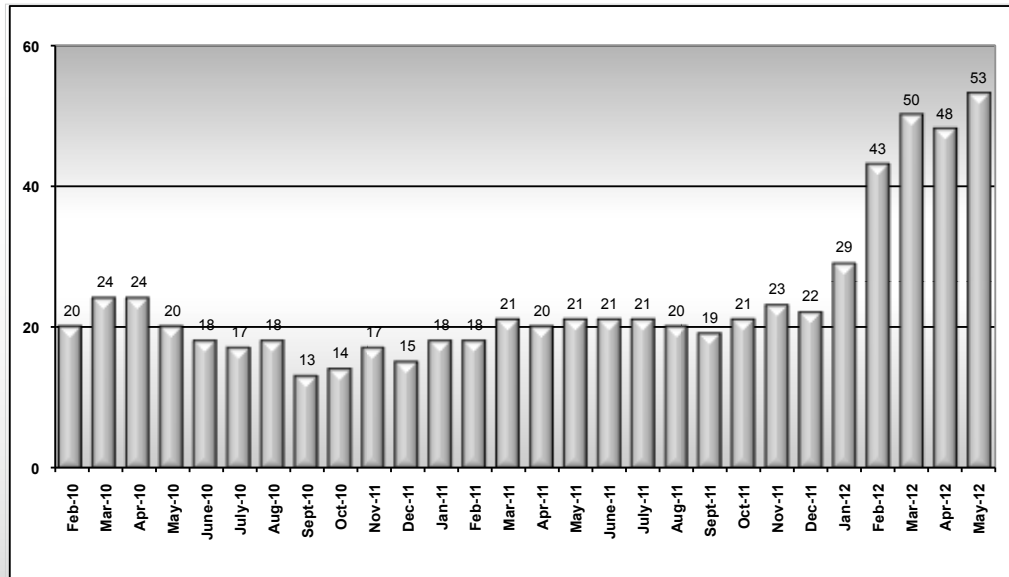
### SELECT CITIES UNDER \$1,000,000

Single Family Homes (not including condos)

City	May Total Active	May In Contract	May Percent In Contract	Percent Change*
Alamo	22	12	55%	1%
Blackhawk	6	5	83%	67%
Concord	253	164	65%	8%
Danville	96	59	61%	29%
Diablo	0	0	0%	0%
Lafayette	42	24	57%	23%
Martinez	98	5	59%	2%
Moraga	31	18	58%	16%
Orinda	38	21	55%	87%
Pleasant Hill	58	30	52%	-24%
San Ramon	145	86	59%	3%
Walnut Creek	110	66	60%	16%
<b>Total</b>	<b>899</b>	<b>543</b>	<b>60%</b>	<b>9%</b>

### HISTORICAL PERCENT OF HOMES IN CONTRACT

Single Family Homes (not including condos)



### MARKET UPDATE by PRICE

Single Family Homes (not including condos)

City	May Total Active	May In Contract	May Percent In Contract	Percent Change*
\$100,001-\$500,000	369	242	66%	5%
\$500,001-\$750,000	245	139	57%	3%
\$750,001-\$1,000,000	285	161	56%	23%
\$1,000,001-\$1,500,000	189	78	41%	5%
\$1,500,001-\$2,000,000	76	23	30%	33%
\$2,000,001-\$2,500,000	35	8	23%	77%
\$2,500,001-\$3,000,000	19	3	16%	58%
\$3,000,001-\$4,000,000	16	2	13%	0%
\$4,000,001 and up	18	1	6%	0%
<b>Total</b>	<b>1252</b>	<b>657</b>	<b>52%</b>	<b>10</b>

\*Compared with homes in contract in April 2012

Over 35% in contract usually indicates a sellers' market. Under 25% in contract usually indicates a buyer's market. 25%-35% in contract usually indicates balanced market.

Charts represent information gathered from MLS statistics at a specific point in time.