



Contra Costa County MONTHLY MARKET UPDATE

July 1-31, 2012

A Member Of Real Living

12 CITIES

Single Family Homes (not including condos)

City	July Total Active	July In Contract	July Percent In Contract	Percent Change*
Alamo	68	17	25%	-5%
Blackhawk	40	4	10%	-21%
Concord	217	152	70%	-3%
Danville	148	65	44%	1%
Diablo	12	1	8%	-28%
Lafayette	76	29	38%	-4%
Martinez	96	59	61%	7%
Moraga	32	19	59%	14%
Orinda	68	25	37%	-6%
Pleasant Hill	59	37	63%	-1%
San Ramon	112	55	49%	-17%
Walnut Creek	119	65	55%	4%
Total	1047	528	50%	-4%

SELECT CITIES OVER \$1,000,000

Single Family Homes (not including condos)

City	July Total Active	July In Contract	July Percent In Contract	Percent Change*
Alamo	55	9	16%	-17%
Blackhawk	33	4	12%	-12%
Concord	2	1	50%	-50%
Danville	57	19	33%	1%
Diablo	12	1	8%	-12%
Lafayette	41	14	34%	0%
Martinez	1	0	0%	0%
Moraga	9	2	22%	-39%
Orinda	51	14	27%	0%
Pleasant Hill	0	0	0%	0%
San Ramon	15	6	40%	-8%
Walnut Creek	14	3	21%	-4%
Total	290	73	25%	-8%

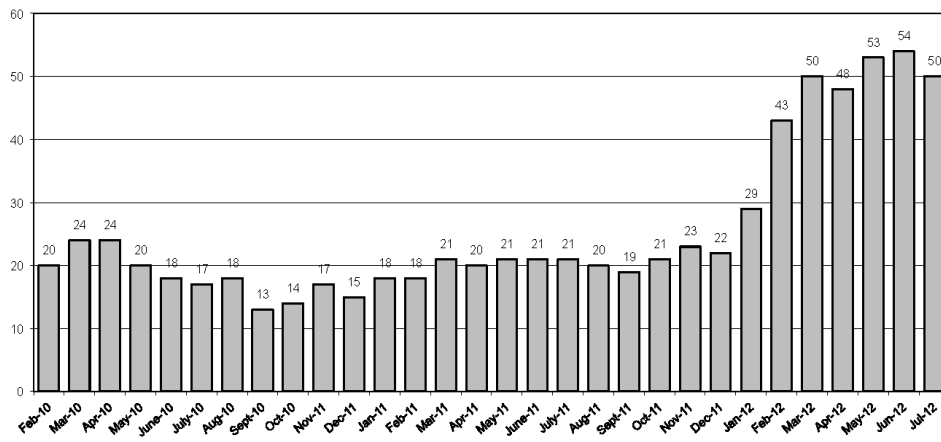
SELECT CITIES UNDER \$1,000,000

Single Family Homes (not including condos)

City	July Total Active	July In Contract	July Percent In Contract	Percent Change*
Alamo	12	8	67%	12%
Blackhawk	7	1	14%	-69%
Concord	215	151	70%	15%
Danville	92	47	51%	-10%
Diablo	0	0	0%	0%
Lafayette	35	15	43%	-14%
Martinez	94	58	62%	3%
Moraga	23	17	74%	16%
Orinda	17	11	65%	10%
Pleasant Hill	59	37	63%	11%
San Ramon	97	49	51%	-8%
Walnut Creek	105	62	59%	-1%
Total	756	456	60%	0%

HISTORICAL PERCENT OF HOMES IN CONTRACT

Single Family Homes (not including condos)



MARKET UPDATE by PRICE

Single Family Homes (not including condos)

	July Total Active	July In Contract	July Percent In Contract	Percent Change*
\$100,001-\$500,000	326	222	68%	2%
\$500,001-\$750,000	220	125	57%	0%
\$750,001-\$1,000,000	209	110	53%	-3%
\$1,000,001-\$1,500,000	152	48	32%	-9%
\$1,500,001-\$2,000,000	59	14	24%	-6%
\$2,000,001-\$2,500,000	31	9	29%	6%
\$2,500,001-\$3,000,000	16	0	0%	-16%
\$3,000,001-\$4,000,000	17	1	6%	-7%
\$4,000,001 and up	14	0	0%	-6%
Total	1044	529	51%	-1%

*Compared with homes in contract in June 2012

Over 35% in contract usually indicates a sellers' market. Under 25% in contract usually indicates a buyer's market. 25%-35% in contract usually indicates balanced market.

Charts represent information gathered from MLS statistics at a specific point in time.