



Contra Costa County MONTHLY MARKET UPDATE

November 1-30, 2012

A Member Of Real Living

12 CITIES

Single Family Homes (not including condos)

City	November Total Active	November In Contract	November Percent In Contract	Percent Change*
Alamo	52	14	27%	-11%
Blackhawk	40	12	30%	-4%
Concord	161	117	73%	5%
Danville	98	52	53%	4%
Diablo	14	4	29%	-4%
Lafayette	54	27	50%	8%
Martinez	72	42	58%	-3%
Moraga	14	9	64%	22%
Orinda	45	13	29%	-2%
Pleasant Hill	47	37	79%	12%
San Ramon	66	36	55%	-6%
Walnut Creek	75	44	59%	18%
Total	738	407	55%	3%

SELECT CITIES OVER \$1,000,000

Single Family Homes (not including condos)

City	November Total Active	November In Contract	November Percent In Contract	Percent Change*
Alamo	44	9	20%	-17%
Blackhawk	32	7	22%	-2%
Concord	5	2	40%	7%
Danville	41	19	46%	6%
Diablo	14	4	29%	-4%
Lafayette	27	10	37%	3%
Martinez	2	0	0%	0%
Moraga	5	3	60%	40%
Orinda	30	6	20%	-6%
Pleasant Hill	0	0	0%	0%
San Ramon	13	5	38%	-9%
Walnut Creek	13	5	38%	13%
Total	226	70	31%	-2%

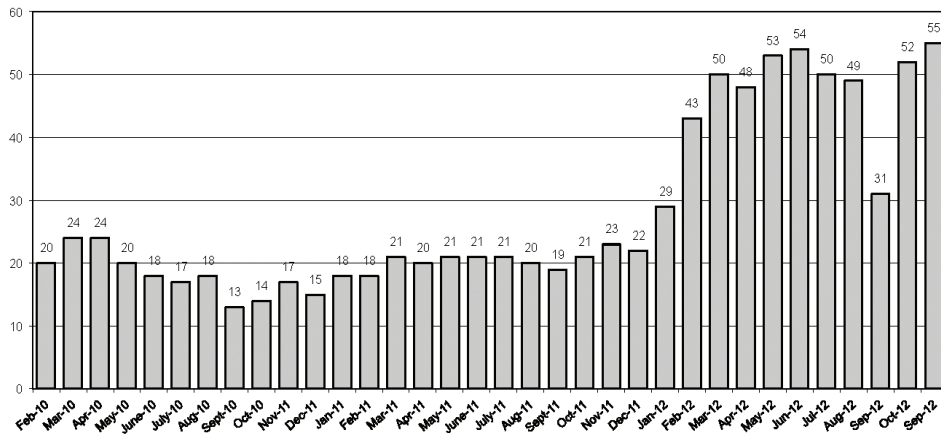
SELECT CITIES UNDER \$1,000,000

Single Family Homes (not including condos)

City	November Total Active	November In Contract	November Percent In Contract	Percent Change*
Alamo	8	5	63%	18%
Blackhawk	8	5	63%	-1%
Concord	156	115	74%	6%
Danville	57	33	58%	2%
Diablo	0	0	0%	0%
Lafayette	26	16	62%	10%
Martinez	70	42	60%	-2%
Moraga	9	6	67%	11%
Orinda	14	8	57%	11%
Pleasant Hill	48	37	77%	10%
San Ramon	52	31	60%	-6%
Walnut Creek	63	39	62%	17%
Total	511	337	66%	5%

HISTORICAL PERCENT OF HOMES IN CONTRACT

Single Family Homes (not including condos)



MARKET UPDATE by PRICE

Single Family Homes (not including condos)

Price Range	November Total Active	November In Contract	November Percent In Contract	Percent Change*
\$100,001-\$500,000	237	168	71%	4%
\$500,001-\$750,000	152	105	69%	7%
\$750,001-\$1,000,000	123	64	52%	4%
\$1,000,001-\$1,500,000	116	53	46%	1%
\$1,500,001-\$2,000,000	46	13	28%	0%
\$2,000,001-\$2,500,000	28	4	14%	-3%
\$2,500,001-\$3,000,000	6	0	0%	-20%
\$3,000,001-\$4,000,000	14	0	0%	-6%
\$4,000,001 and up	17	1	6%	-10%
Total	739	408	55%	3%

*Compared with homes in contract in October 2012

Over 35% in contract usually indicates a sellers' market. Under 25% in contract usually indicates a buyer's market. 25%-35% in contract usually indicates balanced market.

Charts represent information gathered from MLS statistics at a specific point in time.