

February 2019 Market Report

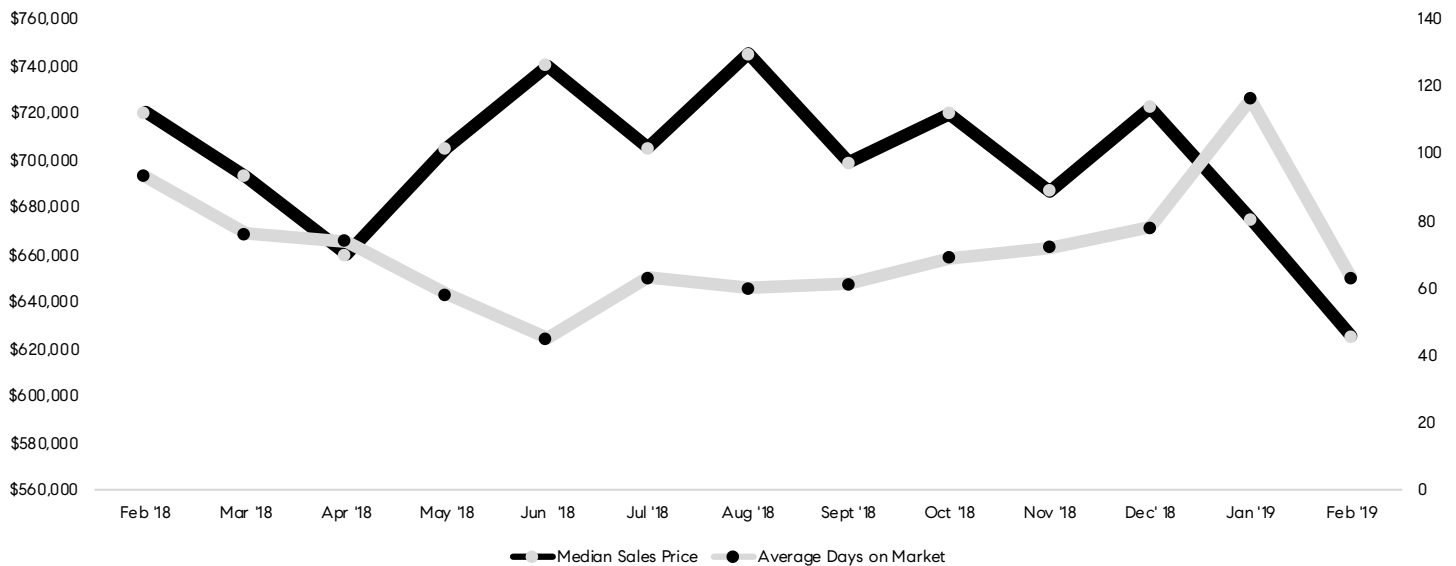
COMPASS

Napa County > Residences

Year-to-Year Analysis of the Market

	FEB-'19	FEB-'18	% CHANGE
Median Sales Price	\$625,000	\$720,000	Down 13.0%
Average Days on Market	63	93	30 Days Faster
Number of Homes for Sale	366	336	Up 8.9%
Percent Under Contract	18.3%	26.2%	Down 7.9 Percentage Points
Average Sold Price/Original Price	95.5%	94.4%	Up 1.1%
Average Price per Square Foot	\$482	\$458	Up 5.2%

Median Sales Price and Days on Market Comparison



Source: Terradatum, March 6, 2019.

Defining Napa County: Our real estate markets in Napa County include the cities of American Canyon, Angwin, Calistoga, Napa, Oakville, Rutherford, St. Helena, and Yountville. Sales data includes all single-family homes in Napa County.