

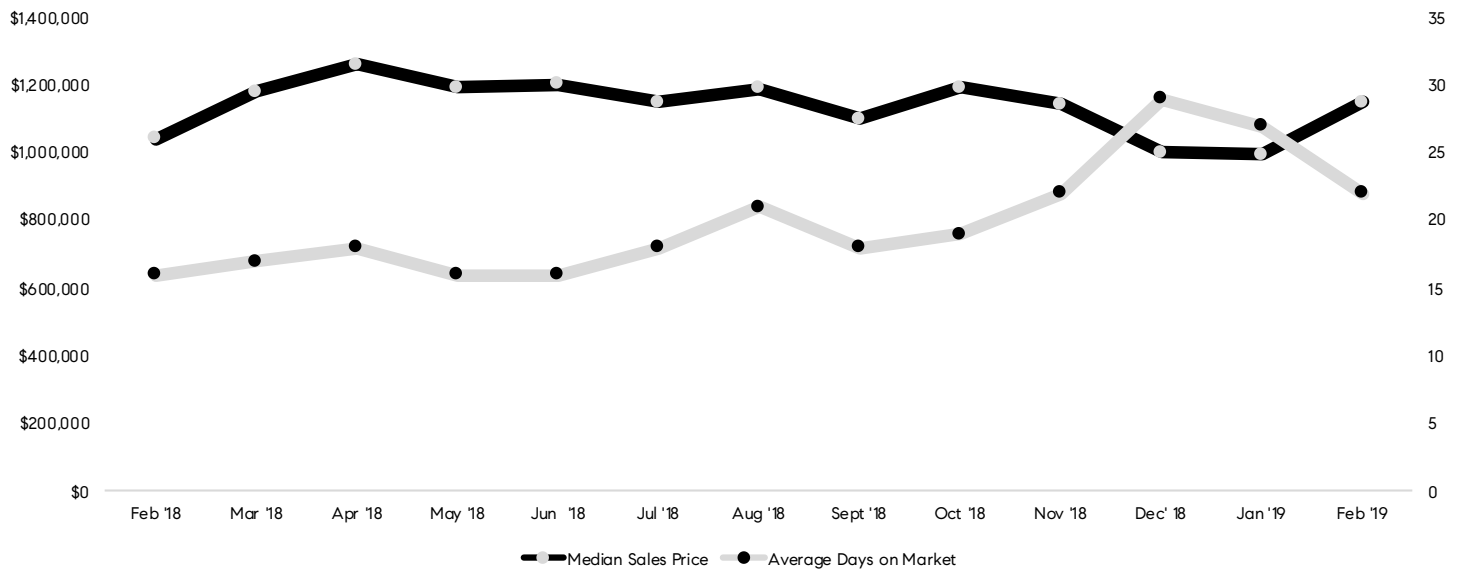
February 2019 Market Report

East Bay > Residences

Year-to-Year Analysis of the Market

	FEB-'19	FEB-'18	% CHANGE
Median Sales Price	\$1,150,000	\$1,042,500	Up 10.3%
Average Days on Market	22	16	6 Days Slower
Number of Homes for Sale	389	348	Up 11.8%
Percent Under Contract	47.6%	46.0%	Up 1.6 Percentage Points
Average Sold Price/Original Price	113.3%	115.6%	Down 2.0%
Average Price per Square Foot	\$659	\$629	Up 4.8%

Median Sales Price and Days on Market Comparison



Source: Terradatum, March 6, 2019.

Defining East Bay: Our real estate markets in the East Bay region include Oakland ZIP codes 94602, 94609, 94610, 94611, 94618, 94619, and 94705; Alameda; Albany; Berkeley; El Cerrito; Kensington; and Piedmont. Sales data includes single-family homes in these communities.