

October 2018 Market Report

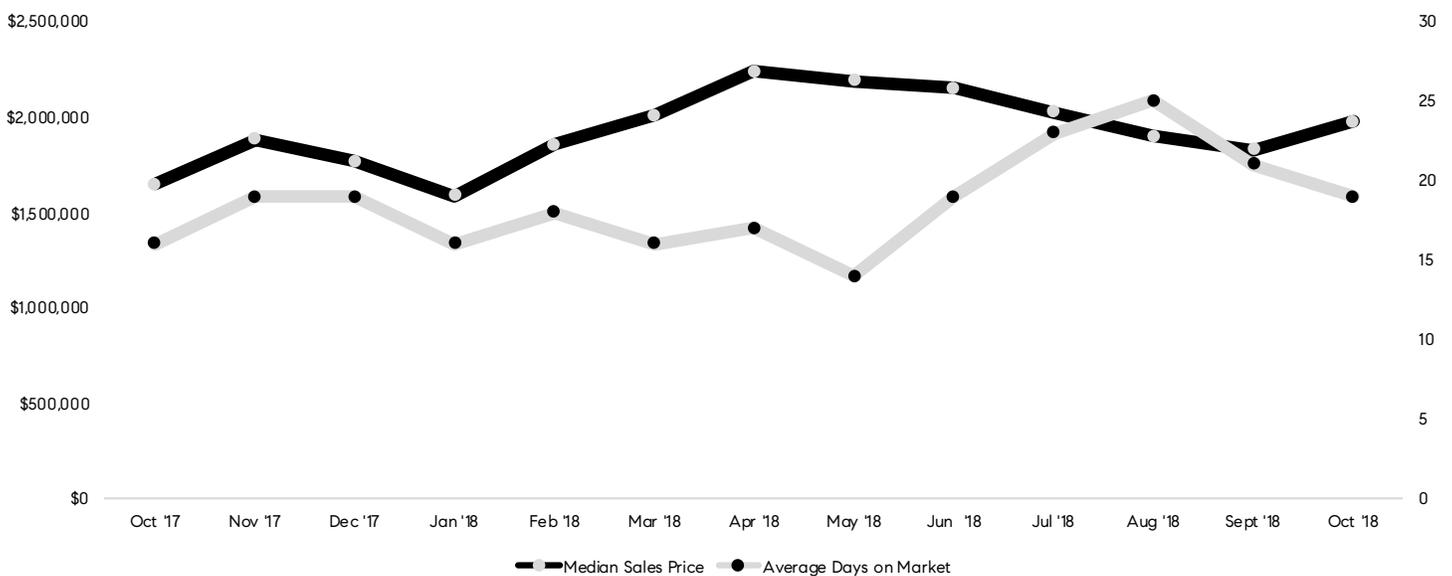
COMPASS

Mid-Peninsula > Residences

Year-to-Year Analysis of the Market

	OCT-'18	OCT-'17	% CHANGE
Median Sales Price	\$1,976,500	\$1,650,000	Up 19.8%
Average Days on Market	19	16	3 Days Slower
Number of Homes for Sale	221	151	Up 46.4%
Percent Under Contract	33.5%	48.3%	Down 14.8 Percentage Points
Average Sold Price/List Price	102.0%	107.3%	Down 5.3%
Average Price per Square Foot	\$1,025	\$1,006	Up 1.9%

Median Sales Price and Days on Market Comparison



Source: Terradatum, November 6, 2018