

October 2018 Market Report

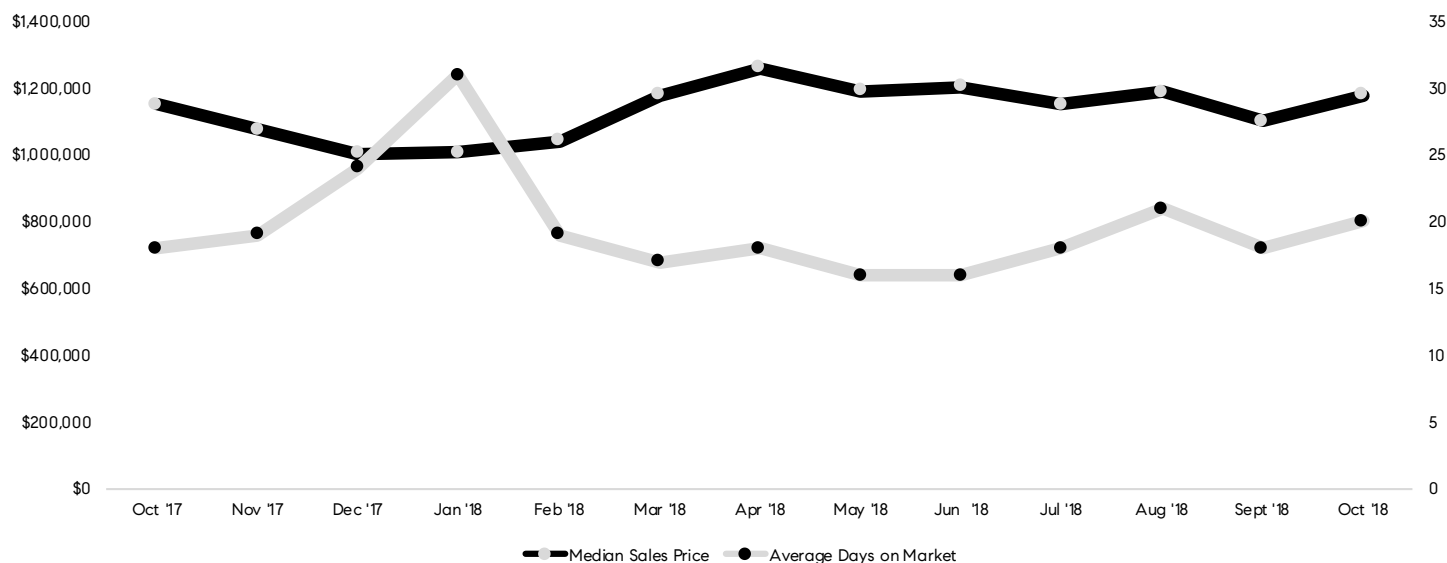
COMPASS

East Bay > Residences

Year-to-Year Analysis of the Market

	OCT-'18	OCT-'17	% CHANGE
Median Sales Price	\$1,180,000	\$1,150,000	Up 2.6%
Average Days on Market	20	18	2 Days Slower
Number of Homes for Sale	619	606	Up 2.1%
Percent Under Contract	45.9%	43.7%	Up 2.2 Percentage Points
Average Sold Price/Original Price	114.9%	115.3%	Down 0.4%
Average Price per Square Foot	\$666	\$646	Up 3.1%

Median Sales Price and Days on Market Comparison



Source: Terradatum, November 6, 2018.