

# November 2018 Market Report

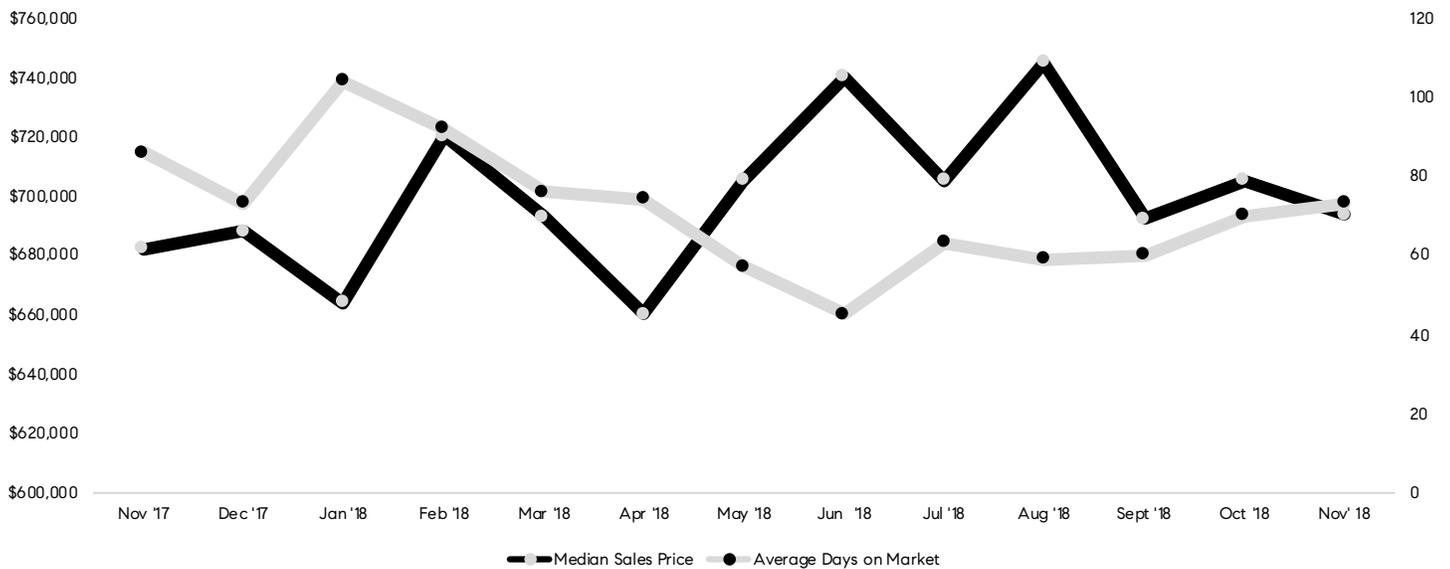
COMPASS

Napa County > Residences

## Year-to-Year Analysis of the Market

	NOV-'18	NOV-'17	% CHANGE
Median Sales Price	\$693,500	\$682,000	Up 1.7%
Average Days on Market	73	86	13 Days Faster
Number of Homes for Sale	484	445	Up 8.8%
Percent Under Contract	16.5%	22.0%	Down 5.5 Percentage Points
Average Sold Price/Original Price	94.6%	94.2%	Up 0.4%
Average Price per Square Foot	\$530	\$481	Up 10.2%

## Median Sales Price and Days on Market Comparison



Source: Terradatum, December 6, 2018.

Defining Napa County: Our real estate markets in Napa County include the cities of American Canyon, Angwin, Calistoga, Napa, Oakville, Rutherford, St. Helena, and Yountville. Sales data includes all single-family homes in Napa County.