

November 2018 Market Report

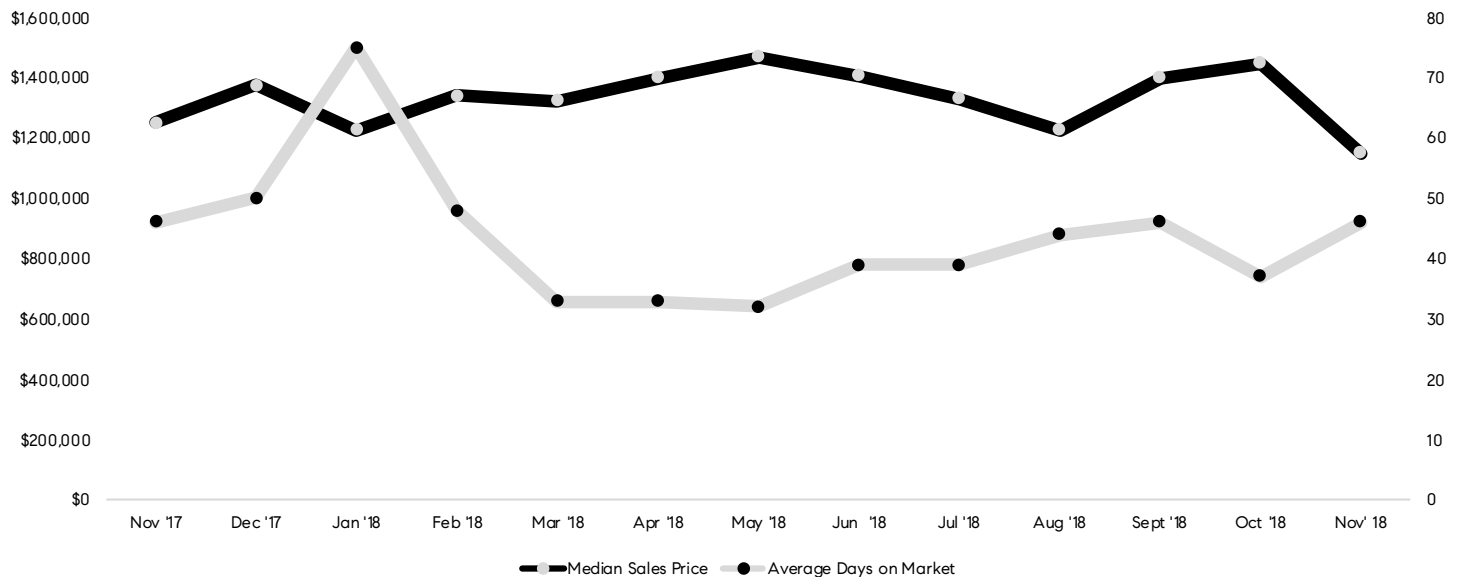
COMPASS

Marin County > Residences

Year-to-Year Analysis of the Market

	NOV-'18	NOV-'17	% CHANGE
Median Sales Price	\$1,150,444	\$1,249,500	Down 8.6%
Average Days on Market	46	46	Unchanged
Number of Homes for Sale	495	414	Up 19.6%
Percent Under Contract	24.6%	34.1%	Down 9.5 Percentage Points
Average Sold Price/Original Price	96.0%	97.5%	Down 1.5%
Average Price per Square Foot	\$669	\$683	Down 2.0%

Median Sales Price and Days on Market Comparison



Source: Terradatum, December 6, 2018.

Defining Marin County: Our real estate markets in Marin County include the cities of Belvedere, Corte Madera, Fairfax, Greenbrae, Kentfield, Larkspur, Mill Valley, Novato, Ross, San Anselmo, San Rafael, Sausalito, and Tiburon. Sales data includes single-family homes in these communities.