

# November 2018 Market Report

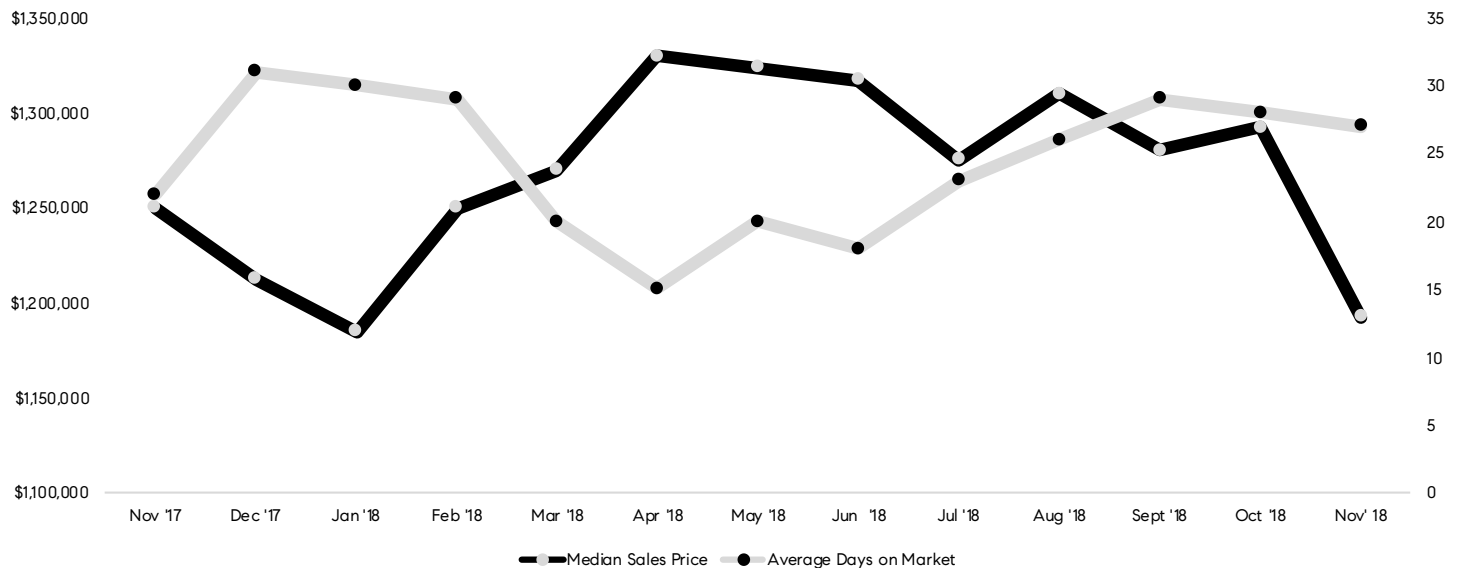
COMPASS

## Contra Costa > Residences

### Year-to-Year Analysis of the Market

	NOV-'18	NOV-'17	% CHANGE
Median Sales Price	\$1,192,500	\$1,250,000	Down 4.6%
Average Days on Market	27	22	5 Days Slower
Number of Homes for Sale	671	574	Up 16.9%
Percent Under Contract	28.6%	37.3%	Down 8.7 Percentage Points
Average Sold Price/Original Price	97.1%	98.9%	Down 1.8%
Average Price per Square Foot	\$551	\$523	Up 5.4%

### Median Sales Price and Days on Market Comparison



Source: Terradatum, December 6, 2018

Defining Contra Costa County: Our real estate markets in Contra Costa County include the cities of Alamo, Blackhawk, Danville, Diablo, Lafayette, Moraga, Orinda, Pleasant Hill, San Ramon, and Walnut Creek. Sales data includes single-family homes in these communities.