

# January 2019 Market Report

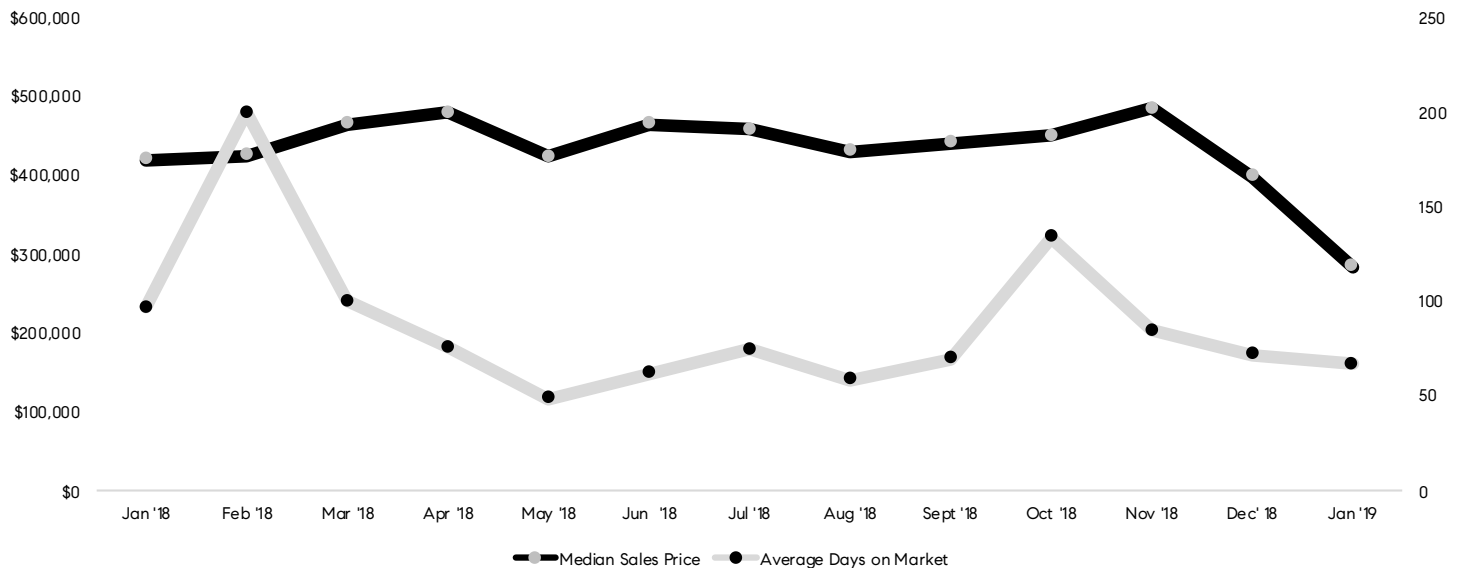
COMPASS

## Lake Tahoe > Condominiums

### Year-to-Year Analysis of the Market

	JAN-'19	JAN-'18	% CHANGE
Median Sales Price	\$285,000	\$420,000	Down 32.1%
Average Days on Market	67	97	30 Days Faster
Number of Homes for Sale	143	156	Down 8.3%
Percent Under Contract	18.2%	16.7%	Up 1.5 Percentage Points
Average Sold Price/Original Price	92.3%	96.0%	Down 3.7%
Average Price per Square Foot	\$415	\$482	Down 13.9%

### Median Sales Price and Days on Market Comparison



Source: Terradatum, February 6, 2019

Defining Tahoe/Truckee: Our real estate markets in the Lake Tahoe/Truckee region include the communities of Alpine Meadows, Donner Lake, Donner Summit, Lahontan, Martis Valley, North Shore Lake Tahoe, Northstar, Squaw Valley, Tahoe City, Tahoe Donner, Truckee, and the West Shore of Lake Tahoe. Sales data includes condominiums in these communities.