

# January 2019 Market Report

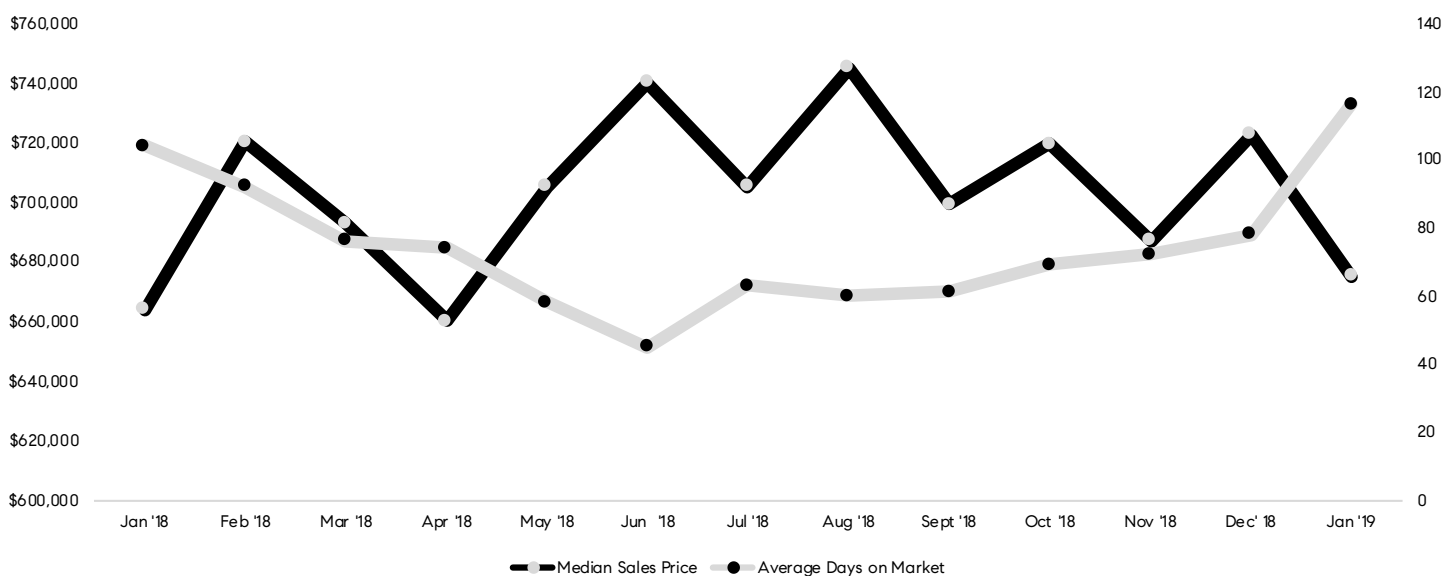
COMPASS

Napa County > Residences

## Year-to-Year Analysis of the Market

	JAN-'19	JAN-'18	% CHANGE
Median Sales Price	\$675,000	\$664,000	Up 1.7%
Average Days on Market	116	104	12 Days Slower
Number of Homes for Sale	363	326	Up 11.3%
Percent Under Contract	22.0%	25.8%	Down 3.8 Percentage Points
Average Sold Price/Original Price	93.1%	92.9%	Up 0.2%
Average Price per Square Foot	\$536	\$496	Up 8.1%

## Median Sales Price and Days on Market Comparison



Source: Terra datum, February 6, 2019.

**Defining Napa County:** Our real estate markets in Napa County include the cities of American Canyon, Angwin, Calistoga, Napa, Oakville, Rutherford, St. Helena, and Yountville. Sales data includes all single-family homes in Napa County.