

# January 2019 Market Report

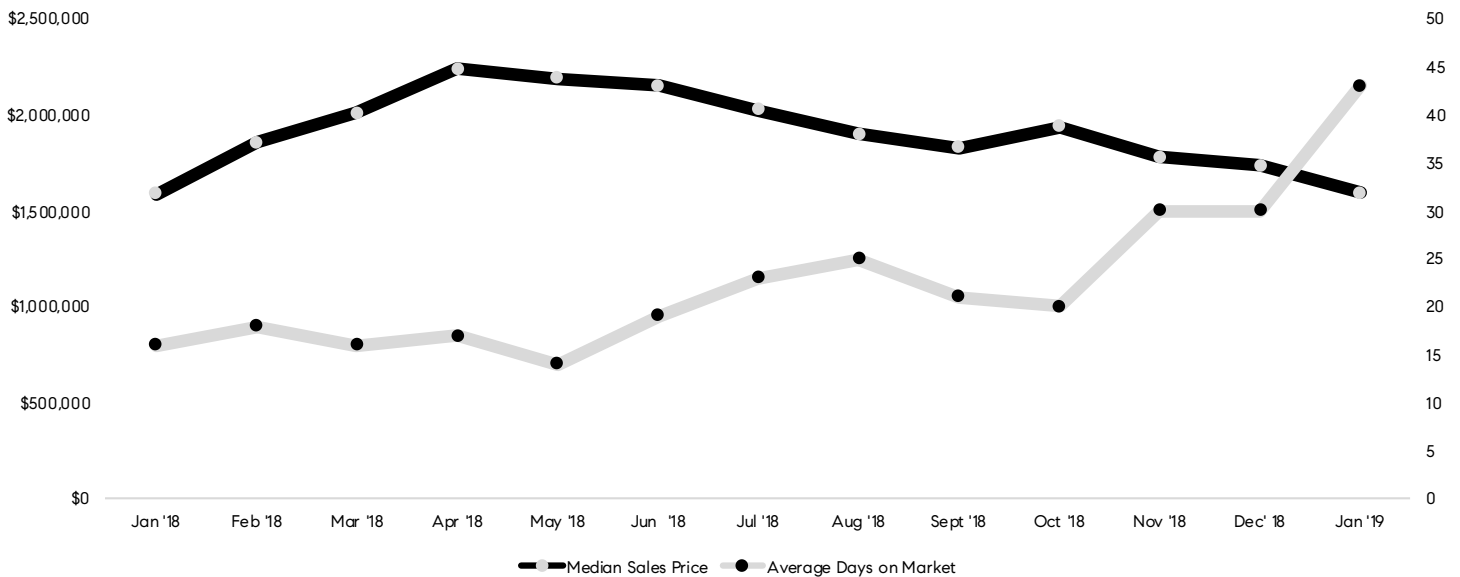
COMPASS

## Mid-Peninsula > Residences

### Year-to-Year Analysis of the Market

	JAN-'19	JAN-'18	% CHANGE
Median Sales Price	\$1,592,500	\$1,590,000	Up 0.2%
Average Days on Market	43	16	27 Days Slower
Number of Homes for Sale	108	96	Up 12.5%
Percent Under Contract	28.7%	39.6%	Down 10.9 Percentage Points
Average Sold Price/Original Price	94.8%	109.0%	Down 14.2%
Average Price per Square Foot	\$979	\$1,165	Down 16.0%

### Median Sales Price and Days on Market Comparison



Source: Terradatum, February 6, 2019

Defining the Mid-Peninsula: Our real estate markets in the Mid-Peninsula subregion include the cities of Burlingame (excluding Ingold Millsdale Industrial Center), Hillsborough, and San Mateo (excluding the North Shoreview/Dore Cavanaugh area). Sales data includes all single-family homes in these communities.