

January 2019 Market Report

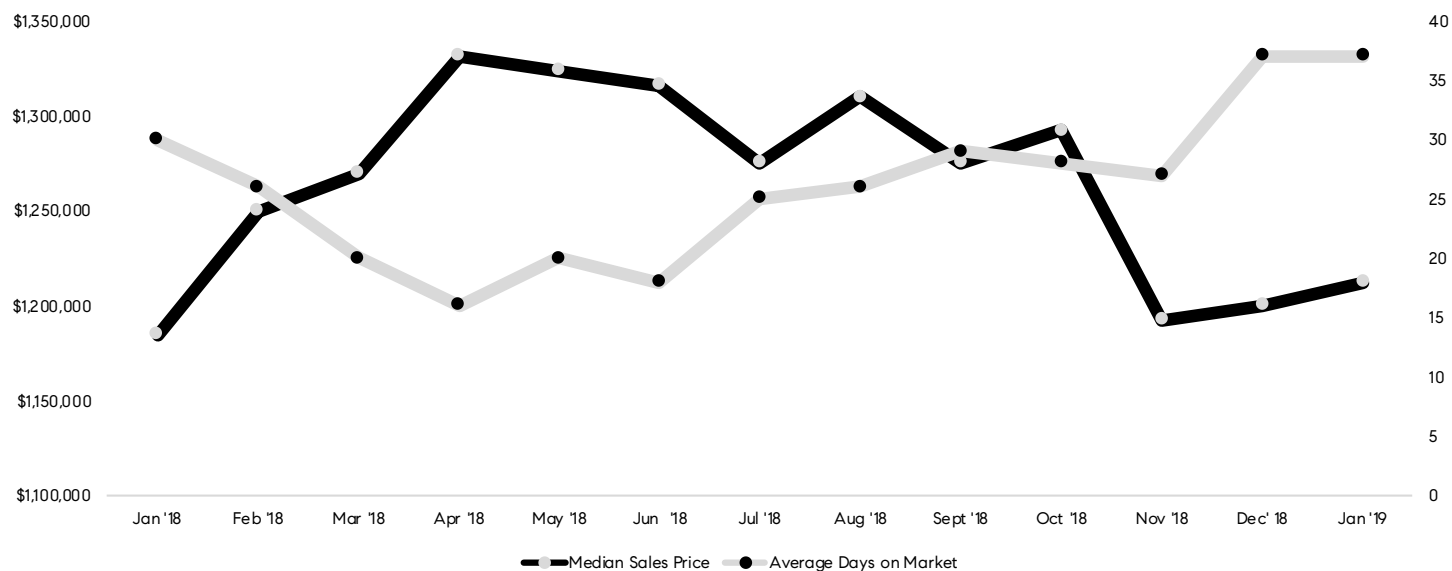
COMPASS

Contra Costa > Residences

Year-to-Year Analysis of the Market

	JAN-'19	JAN-'18	% CHANGE
Median Sales Price	\$1,212,500	\$1,184,656	Up 2.4%
Average Days on Market	37	30	7 Days Slower
Number of Homes for Sale	486	451	Up 7.8%
Percent Under Contract	33.5%	35.3%	Down 1.8 Percentage Points
Average Sold Price/Original Price	96.3%	99.3%	Down 3.0%
Average Price per Square Foot	\$504	\$493	Up 2.2%

Median Sales Price and Days on Market Comparison



Source: Terradatum, February 6, 2019

Defining Contra Costa County: Our real estate markets in Contra Costa County include the cities of Alamo, Blackhawk, Danville, Diablo, Lafayette, Moraga, Orinda, Pleasant Hill, San Ramon, and Walnut Creek. Sales data includes single-family homes in these communities.